



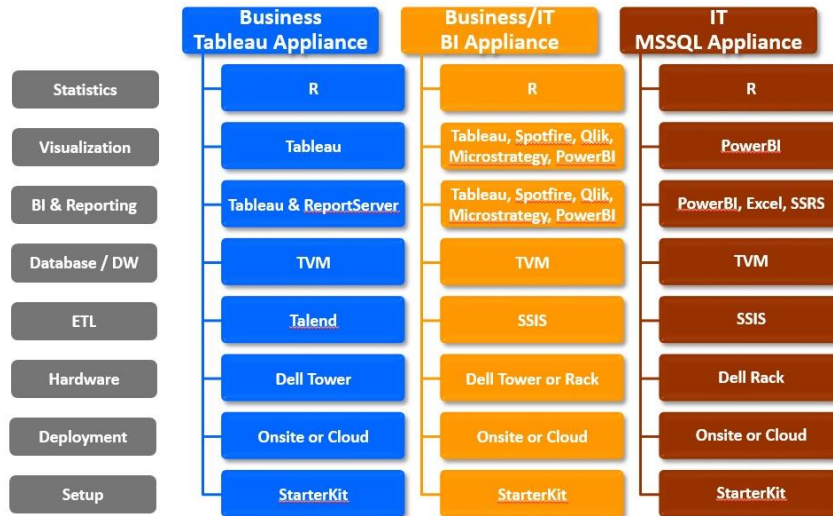
Appliance Architecture

Product Architecture

Spotlight Technology integrates best-of-breed products from various vendors into an integrated stack that addresses three main market opportunities:

1. Tableau Appliance – serving the needs of business
2. General BI Appliance – serving the needs of business / IT
3. SQL Server Appliance – serving the needs of IT

Spotlight has not only selected the best products in each area but it has optimized the interaction and performance between the component layers to maximize performance, capacity, scalability, and operation.



The components (top to bottom) address the needs of business users in the areas of:

- Statistics
- Visualization
- BI & Reporting
- Database / Data Warehousing
- Extract, Transform, Load (ETL)
- Hardware
- Deployment
- Setup Services

From the diagram, you can see the differences between the 3 models of the appliance are centered around the Visualization and BI/Reporting layers – all other layers are identical.

Summary

For businesses that want a simple, effective, and performant appliance that “plugs and plays” without worrying about technology infrastructure, the Spotlight Appliances are an excellent fit. If you are looking for a data warehouse, BI, analytics, discovery and visualization appliance for mid-tier companies, please contact us at sales@spotlighttechnology.com. You can find more information about our products at www.spotlighttechnology.com.