



Spotlight MatchUp™ Services

Introduction

Many Teradata customers are facing a tough decision as 1) they see competitive cloud data warehouse come into the marketplace, 2) their appliances are declared to be at end-of-life or 3) they consider the options presented by Teradata for their future technology. The decision is more difficult for smaller customers on appliances.

The decision of how to proceed is not an easy decision. Spotlight has years of experience dealing with choice of architectures, migration to other platforms, and selection of appropriate infrastructures. Spotlight offers the following services to help customers deal with these choices:

- understanding the options available from Teradata
- understanding the options available from other vendors

Spotlight's MatchUp service provides analysis of the options available for a customer's data warehouse evolution. Many customers can continue to run as-is for some time without risk; however others will be faced with choices about the direction of their data warehouse infrastructure.

Spotlight's experts are well-versed in data warehouse technologies and are able to provide guidance on the questions to ask, the pitfalls to be avoided, the economics of different options, and the optimal path to success. The MatchUp service analyzes the following options:

- upgrade to the larger, more expensive, more powerful Teradata Intelliflex platform
- upgrade to the Teradata cloud product
- non-Teradata cloud data warehouses
- make-do with their current Teradata platform until it is no longer viable

Unique Capabilities

Spotlight Technology's consultants have over 75 years of combined experience in the configuration, implementation and optimization of Teradata systems. Spotlight analysts can also assist in migrating Teradata systems from one platform to another...or into the Cloud.

Our consultants have in-depth knowledge of how the Teradata system works – from parsing and optimizing SQL to re-working queries to writing stored procedures.

Additionally, Spotlight offers a variety of Products and Services for the Teradata marketplace. Each product and service is integrated where applicable to use the deliverables of other Spotlight Products and Services.

- StartUp™ - Teradata Best Practices Implementation
- TuneUp™ - Performance Optimization
- CheckUp™ - System Utilization and Capacity Planning
- LockUp™ - Database Attribute Encryption-at-Rest

Summary

Spotlight's goal is to assist new and existing customers to make optimum use of their Teradata environments.

If you would like more information about Spotlight's MatchUp™ Services, please contact us at sales@spotlighttechnology.com...and let's MatchUp your system needs with solutions.