



Spotlight StackUp™ Services

Introduction

Many Teradata customers are facing a tough decision as 1) they see competitive cloud data warehouse come into the marketplace, 2) their appliances are declared to be at end-of-life or 3) they consider the options presented by Teradata for their future technology. The decision is more difficult for smaller customers on appliances.

The decision of how to proceed is not an easy decision. Spotlight has years of experience dealing with choice of architectures, migration to other platforms, and selection of appropriate infrastructures. Spotlight offers the following services to help customers deal with these choices:

- understanding the options available from Teradata
- understanding the alternatives of using on-site servers

Spotlight offers its StackUp service for Teradata small-to-medium sized customers who need account attention or are facing an end of life decision on their appliances.

The StackUp offering includes industry-standard hardware and Teradata on VMWare as an alternative to upgrading to the cloud, upgrading to Intelliflex, or choosing a different vendor. In some cases, keeping the data warehouse on-site is a better answer than moving to the cloud for reasons of risk, cost, complexity, and disruption. This low-risk approach ensures the latest software release will run and extend the life of any Teradata environment. For customers that need time to determine the long-term course of action, the StackUp offering provides 'breathing room' to consider alternatives (perhaps using Spotlight's MatchUp service for assistance).

Unique Capabilities

Spotlight Technology's consultants have over 75 years of combined experience in the configuration, implementation and optimization of Teradata systems. Spotlight analysts can also assist in migrating Teradata systems from one platform to another...or into the Cloud.

Our consultants have in-depth knowledge of how the Teradata system works – from parsing and optimizing SQL to re-working queries to writing stored procedures.

Additionally, Spotlight offers a variety of Products and Services for the Teradata marketplace. Each product and service is integrated where applicable to use the deliverables of other Spotlight Products and Services.

- StartUp™ - Teradata Best Practices Implementation
- TuneUp™ - Performance Optimization
- CheckUp™ - System Utilization and Capacity Planning
- LockUp™ - Database Attribute Encryption-at-Rest

Summary

Spotlight's goal is to assist new and existing customers to make optimum use of their Teradata environments.

If you would like more information about Spotlight's StackUp™ Services, please contact us at sales@spotlighttechnology.com...and let's see how Spotlight's StackUp offering "stacks up" against your needs.